

Figures

Figure 1: A line graph showing the relationship between the number of hours spent studying and the score on a test. The x-axis represents 'Hours Studied' (0 to 10) and the y-axis represents 'Test Score' (0 to 100). The data points are as follows:

Hours Studied	Test Score
0	50
1	55
2	60
3	65
4	70
5	75
6	80
7	85
8	90
9	95
10	100

Fig. 1A

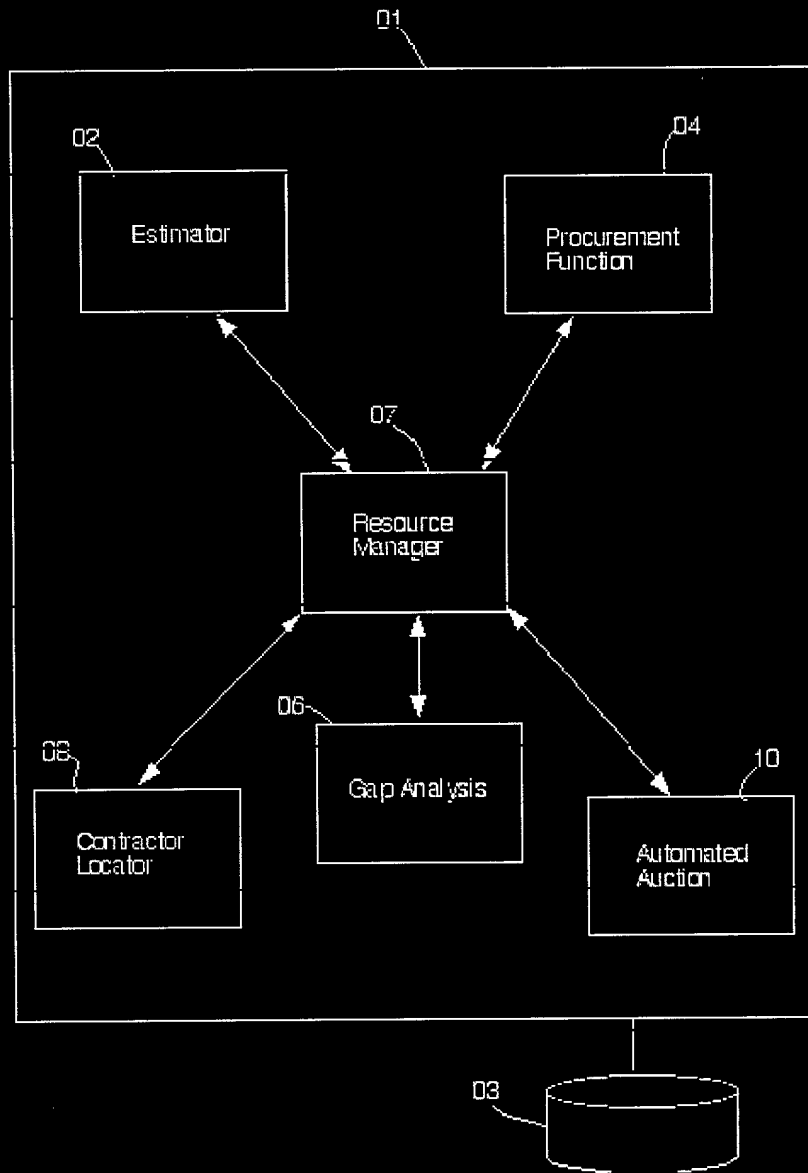


Fig. 2A

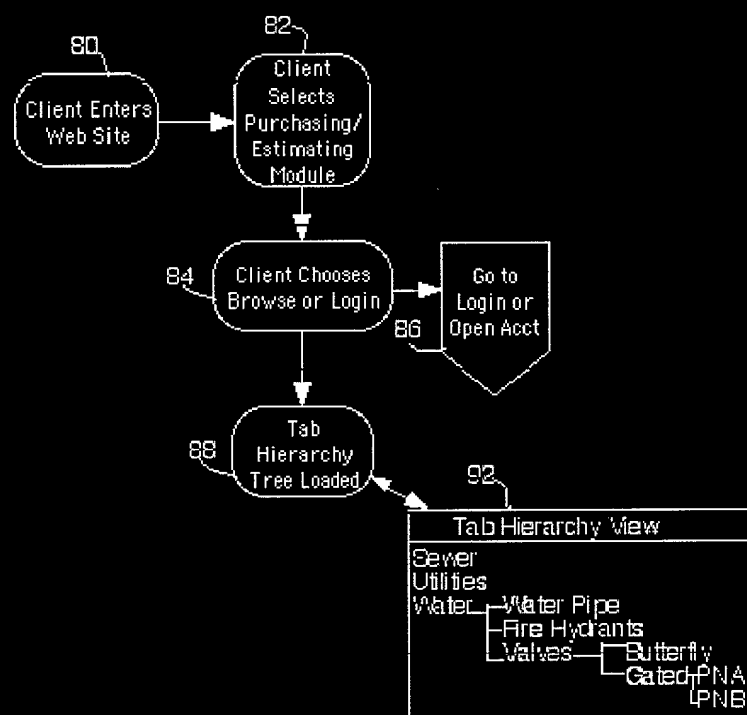


Fig. 2B

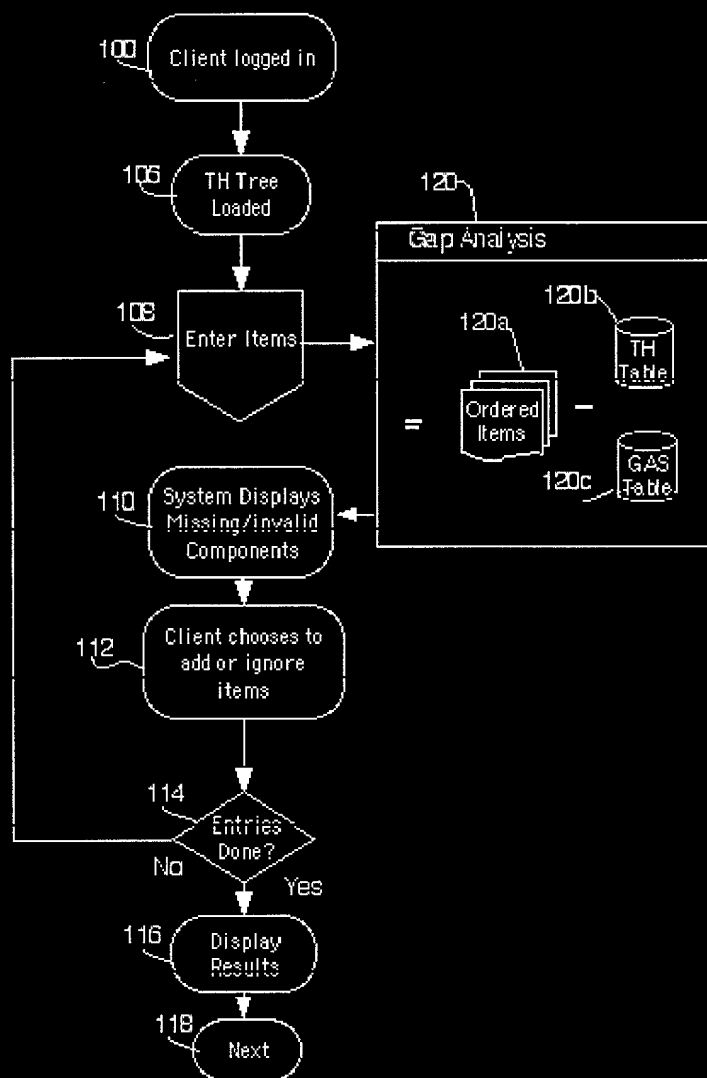


Fig. 3

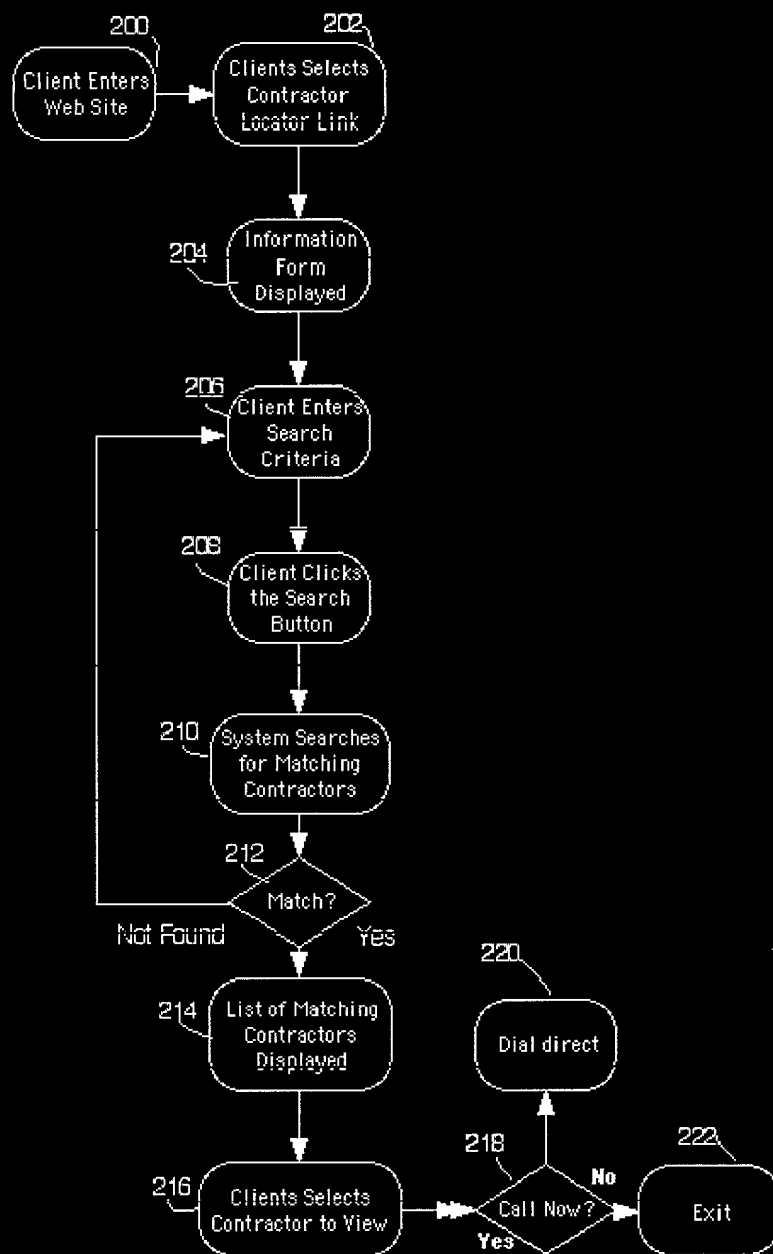


Fig. 5

Fig. 5

09

Contractor Locator Selection Criteria

Select up to 5 SIC codes:

9a ☐ 1791 Structural steel erection

9a-1 ☐ 1793 Glass and glazing work

☒ 1794 Excavation work

☐ 1795 Wrecking and demolition work

☐ 1796 Installing building equipment

Select up to 5 Zip Codes:

9b Lake Region, NH

9b-1 ☐ 03nn1 Laconia

☒ 03nn2 Meredith

☐ 03nn3 Moultonboro

☐ 03nn4 Milton

Select from additional criteria

9c Minimum annual Sales

☐ 0

☐ \$1M

☒ \$5-100M

☐ Over \$100M

9d Project Sizes handled

☐ \$0-100k

☐ \$100k-500k

☐ \$500k-1M

☐ Over \$1M

Search

Fig. 6A

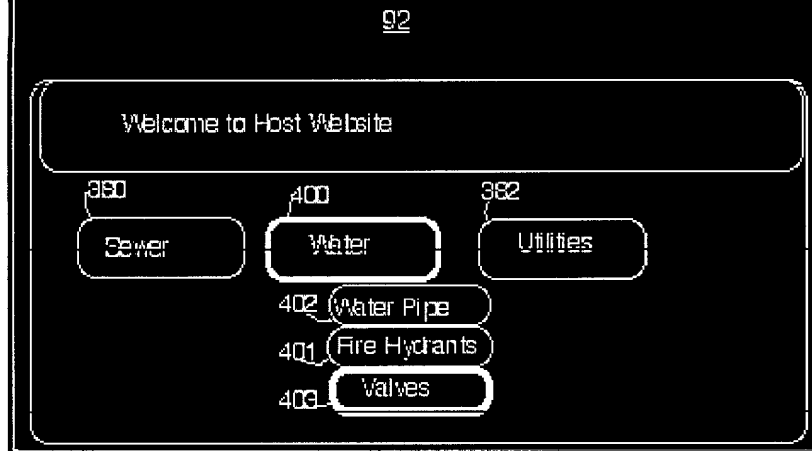


Fig. 6B

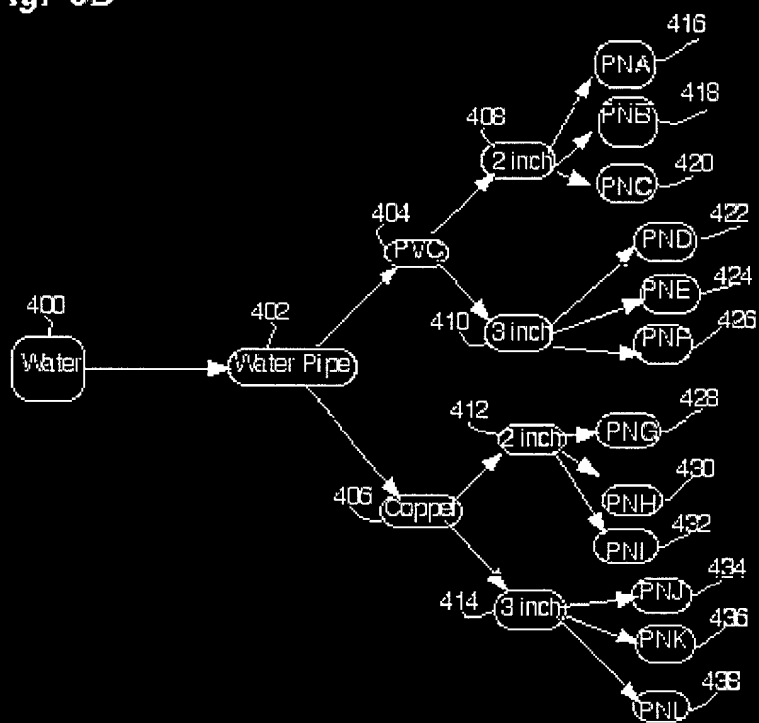


Fig. 6C

450	PN	Nearest Supplier	Unit Price	Discount sched
452	PNE	Northeast Bldg	\$75.00	30% GT 10
454		Metro Supply	\$100.00	20% GT 10
456		Southern Bldg	\$65.00	25% GT10
458		Midwest Supply	\$70.00	30% GT 10

Fig. 7

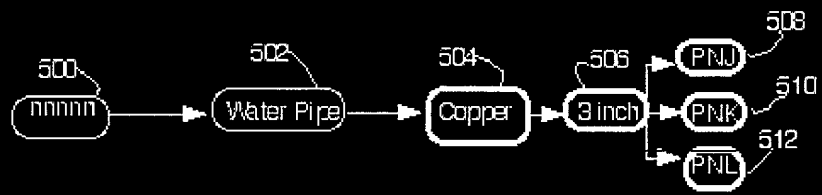


Fig. 8

	Zip Code	Contractor	System	PN	Qty	Min. Ea.
552	3253	Meredith Building	3-Inch PVC Wtr Pipe	PND	99	\$25.00
554			3-Inch PVC Wtr Pipe	PNE	99	\$20.00
556			3-Inch PVC Wtr Pipe	PNF	99	\$5.00
558						

550	Zip Code	Contractor	System	PN	Qty	Min. Ea
552	3253	Meredith Building	3-Inch PVC Wtr Pipe	PND	99	\$25.00
554			3-Inch PVC Wtr Pipe	PNE	99	\$20.00
556			3-Inch PVC Wtr Pipe	PNF	99	\$5.00
558						

Fig. 10

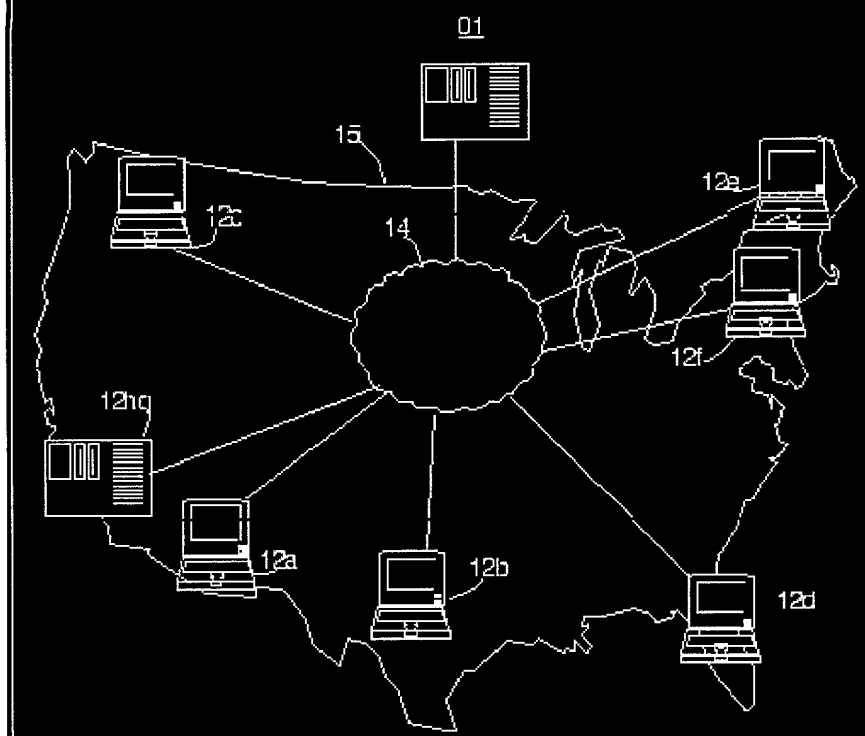


Fig. 11

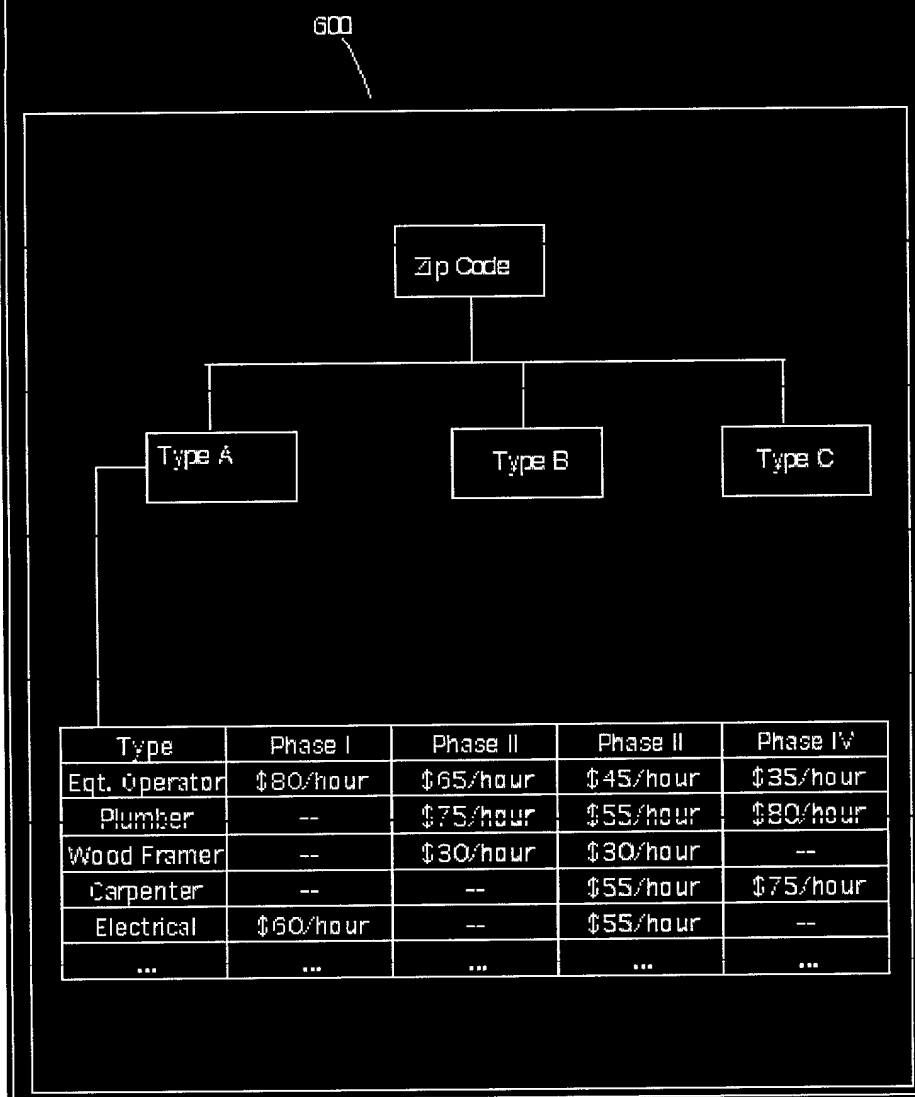


Fig. 12A

09

Contractors in New Hampshire:

9e

Meredith Builders, specializing in residential and townhouse....

NewHampshire Homes, experts in condominium developments

Northeast Housing, Inc., largest residential contractor in New England

*You want to search for contractors
in one or more of these SIC codes:*

9b

1794 Excavation work
1795 Wrecking and demolition work
1781 Water well drilling
1771 Concrete work
1629 Heavy construction

*located in one or more of
these zip codes:*

9c

03nn1
03nn2
03nn3
03nn4
03nn5

with annual revenues in excess of:

9d \$5M

Fig. 12B

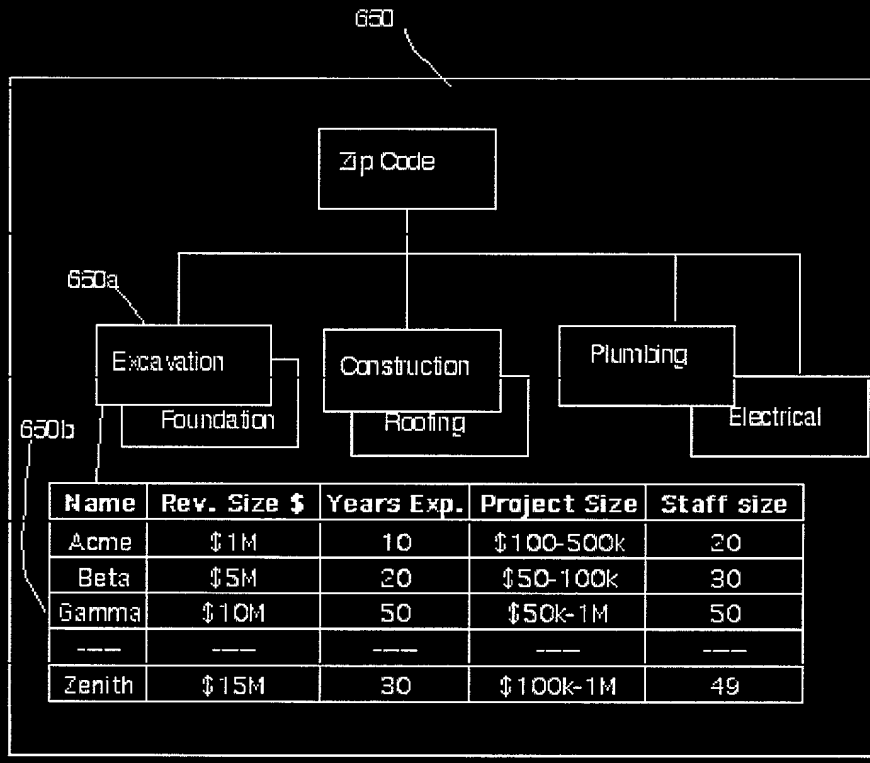
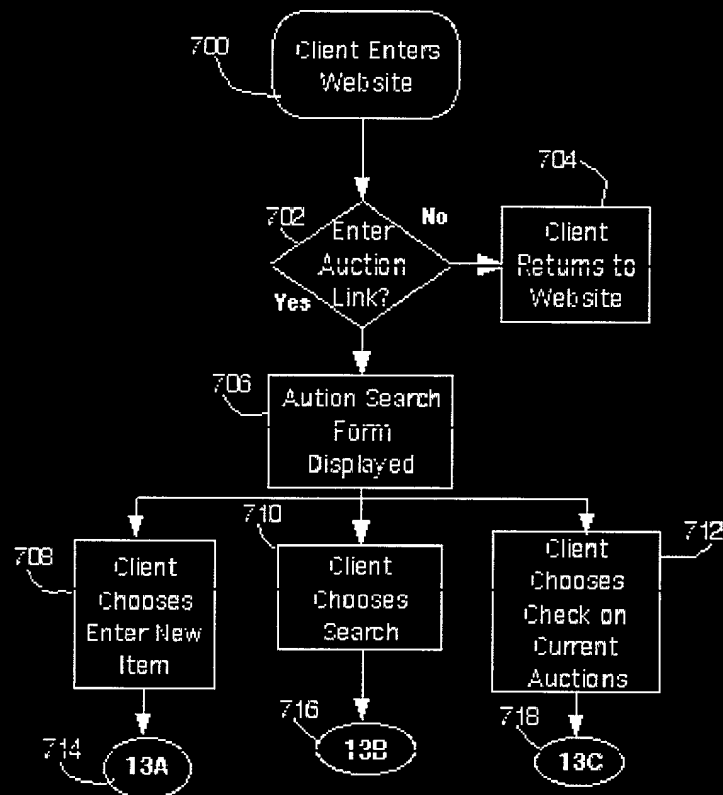


Fig. 13



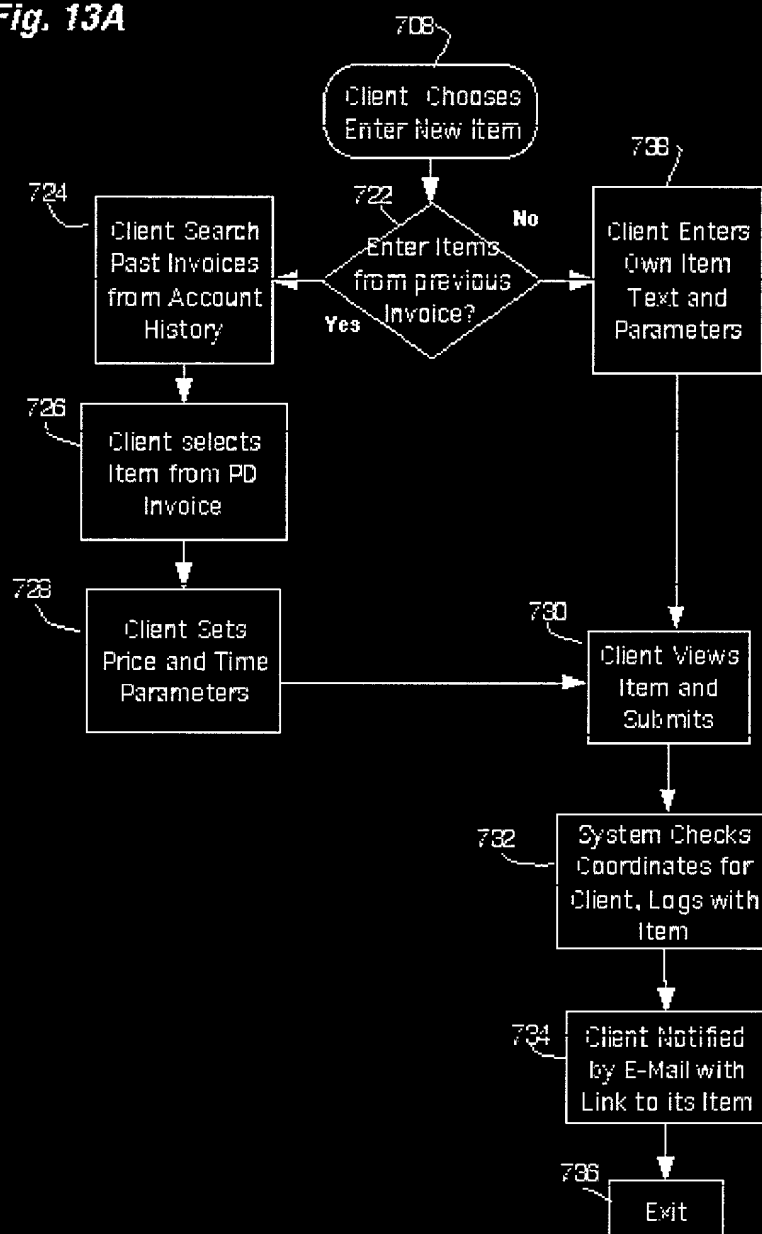
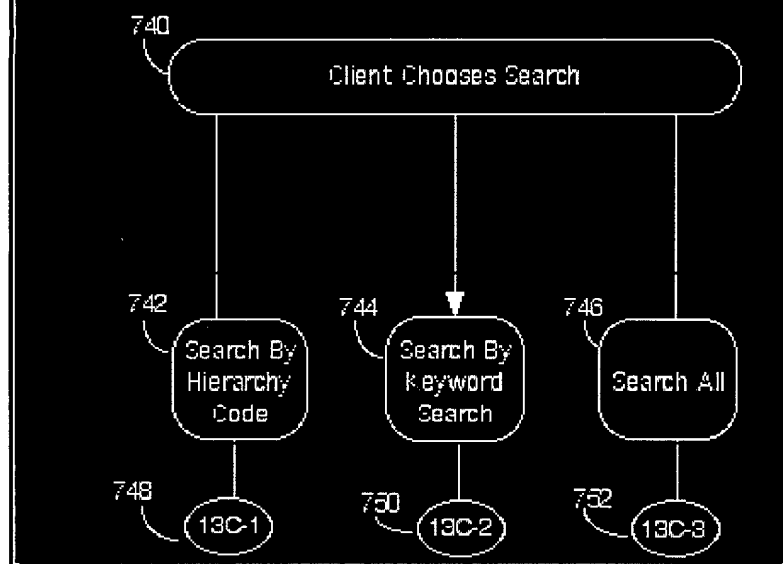


Fig. 13B



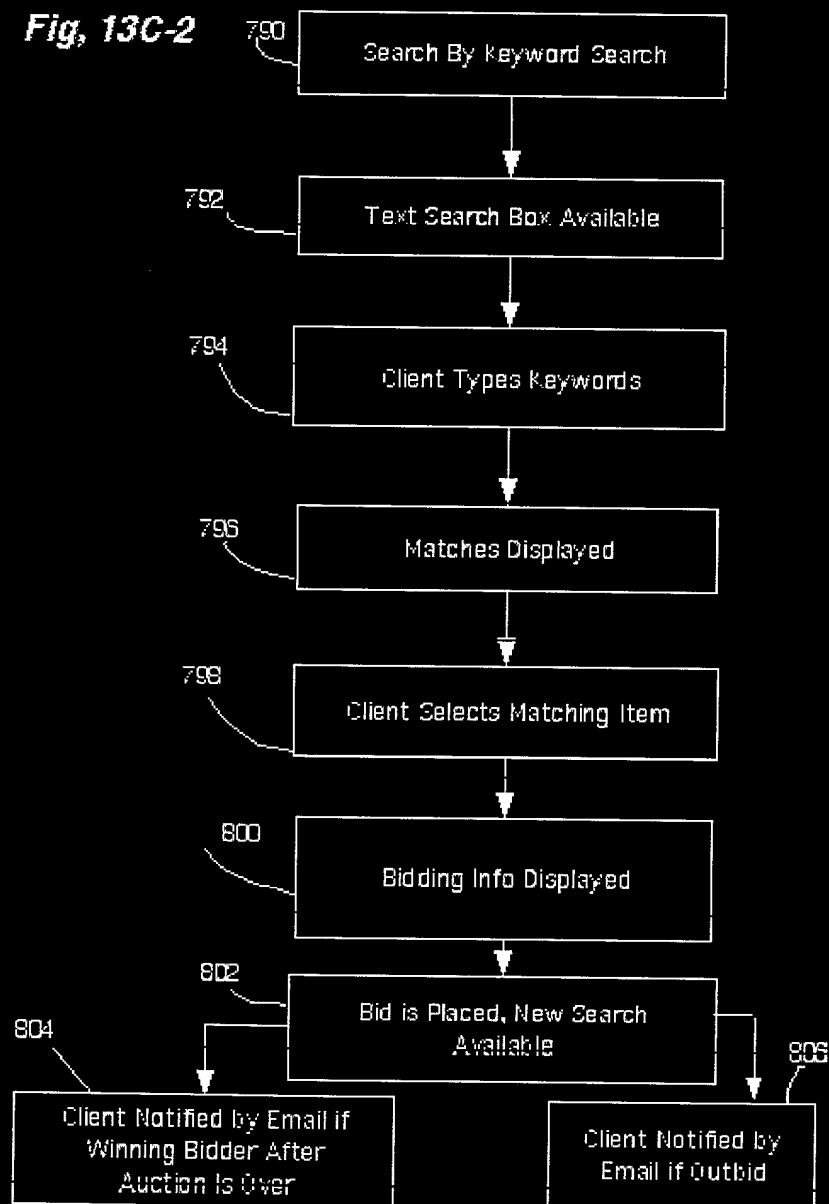


Fig. 13C-3

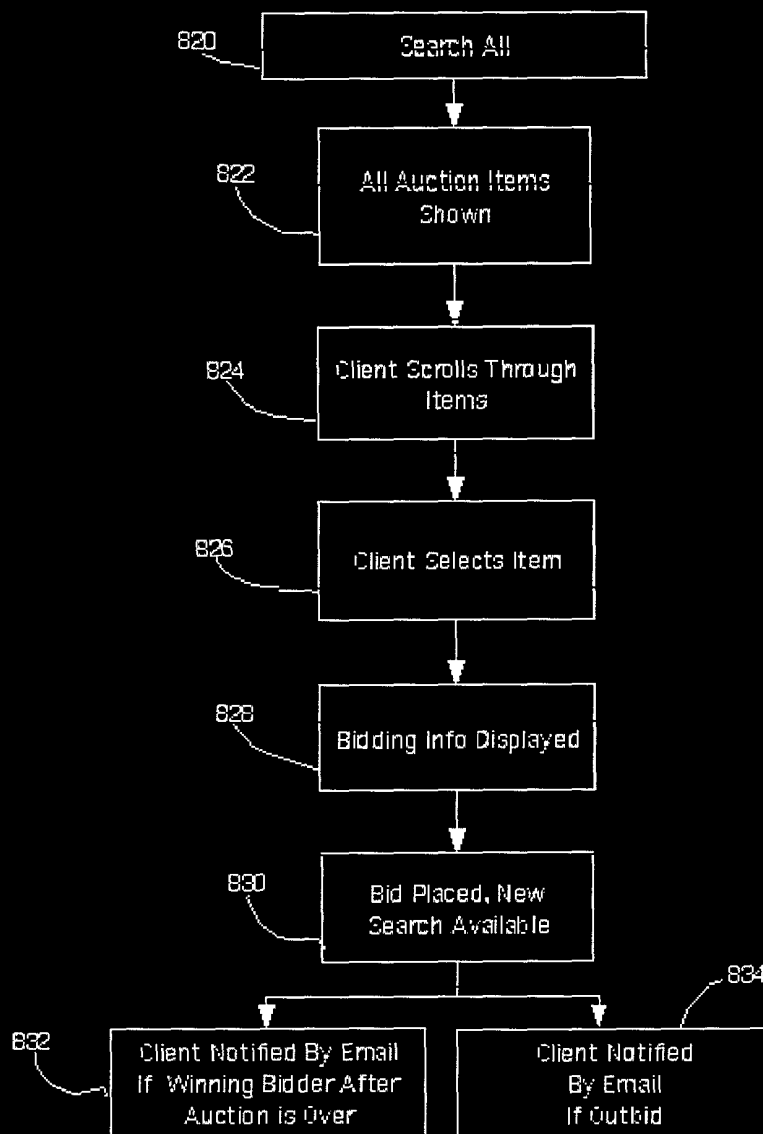
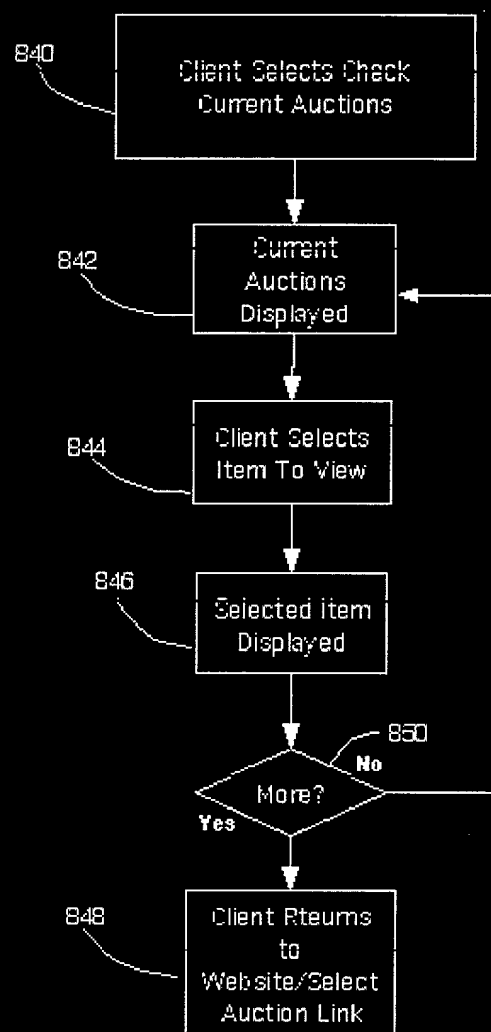


Fig. 14



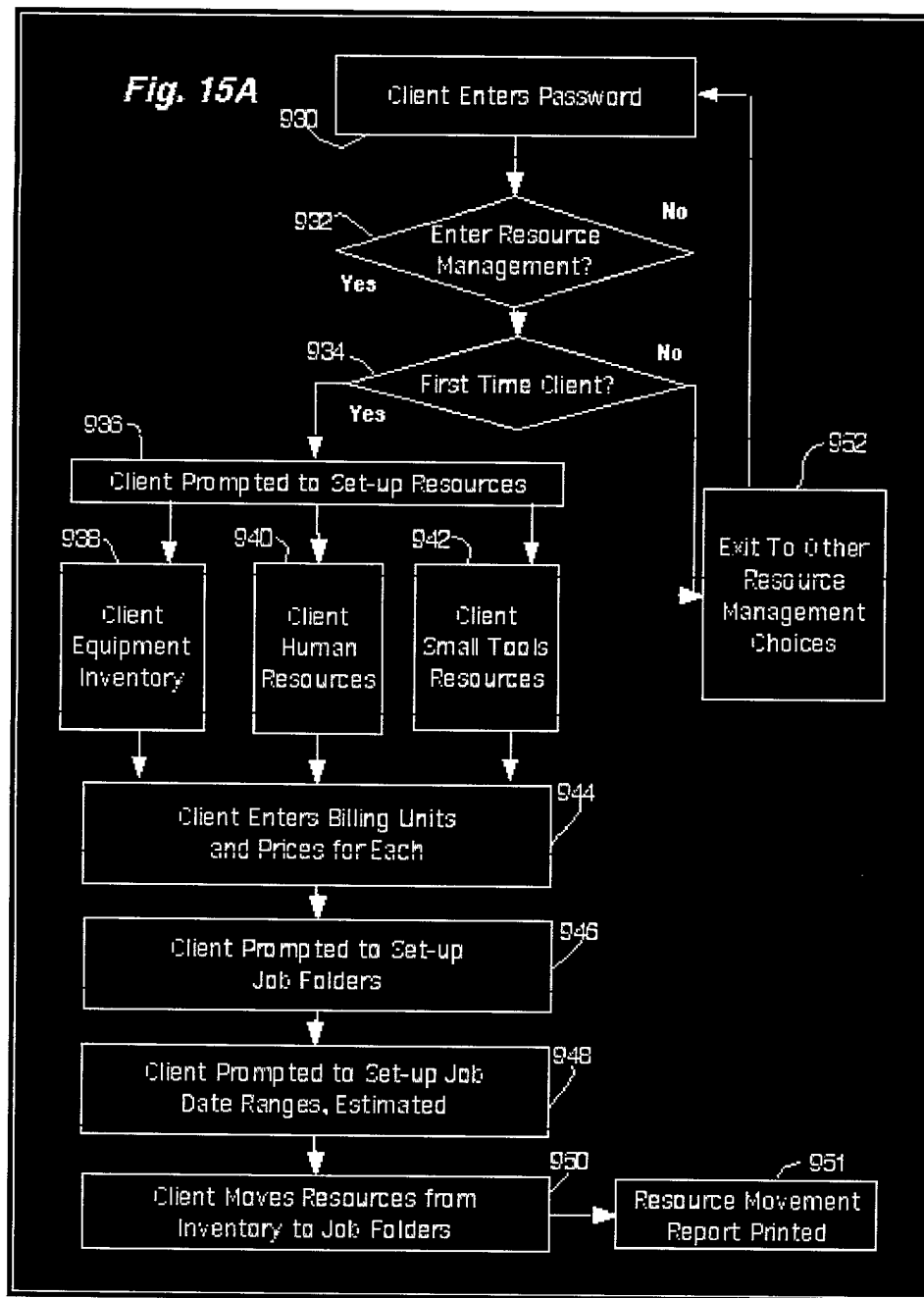


Fig. 16

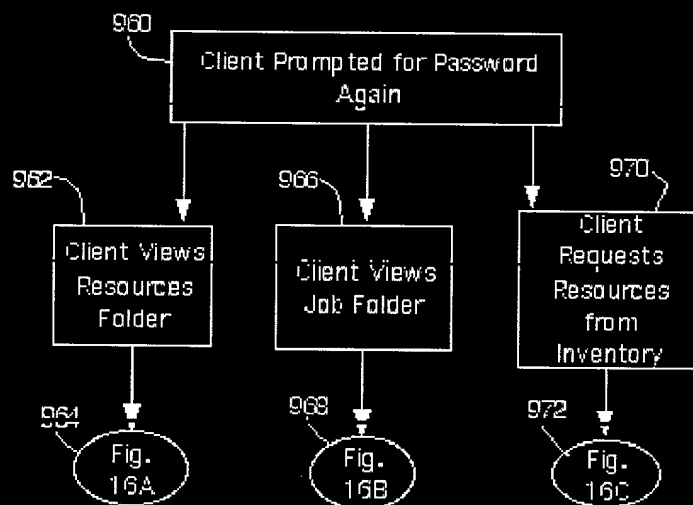
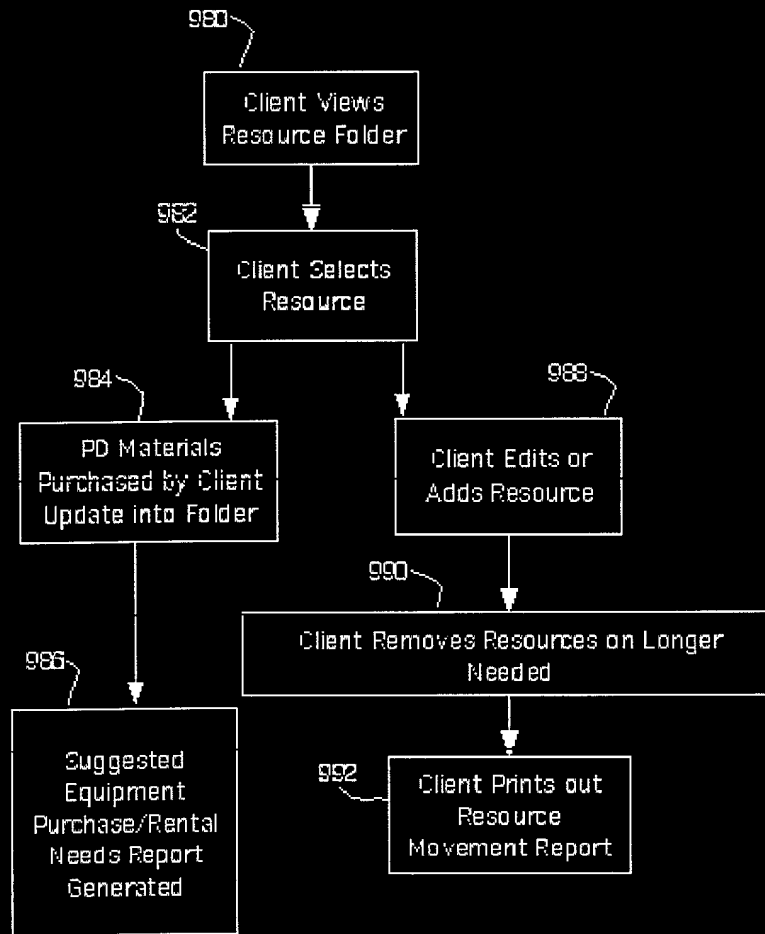


Fig. 16A



	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100	2101	2102	2103	2104	2105	2106	2107	2108	2109	2110	2111	2112	2113	2114	2115	2116	2117	2118	2119	2120	2121	2122	2123	2124	2125	2126	2127	2128	2129	2130	2131	2132	2133	2134	2135	2136	2137	2138	2139	2140	2141	2142	2143	2144	2145	2146	2147	2148	2149	2150	2151	2152	2153	2154	2155	2156	2157	2158	2159	2160	2161	2162	2163	2164	2165	2166	2167	2168	2169	2170	2171	2172	2173	2174	2175	2176	2177	2178	2179	2180	2181	2182	2183	2184	2185	2186	2187	2188	2189	2190	2191	2192	2193	2194	2195	2196	2197	2198	2199	2200	2201	2202	2203	2204	2205	2206	2207	2208	2209	2210	2211	2212	2213	2214	2215	2216	2217	2218	2219	2220	2221	2222	2223	2224	2225	2226	2227	2228	2229	2230	2231	2232	2233	2234	2235	2236	2237	2238	2239	2240	2241	2242	2243	2244	2245	2246	2247	2248	2249	2250	2251	2252	2253	2254	2255	2256	2257	2258	2259	2260	2261	2262	2263	2264	2265	2266	2267	2268	2269	2270	2271	2272	2273	2274	2275	2276	2277	2278	2279	2280	2281	2282	2283	2284	2285	2286	2287	2288	2289	2290	2291	2292	2293	2294	2295	2296	2297	2298	2299	2300	2301	2302	2303	2304	2305	2306	2307	2308	2309	2310	2311	2312	2313	2314	2315	2316	2317	2318	2319	2320	2321	2322	2323	2324	2325	2326	2327	2328	2329	2330	2331	2332	2333	2334	2335	2336	2337	2338	2339	2340	2341	2342	2343	2344	2345	2346	2347	2348	2349	2350	2351	2352	2353	2354	2355	2356	2357	2358	2359	2360	2361	2362	2363	2364	2365	2366	2367	2368	2369	2370	2371	2372	2373	2374	2375	2376	2377	2378	2379	2380	2381	2382	2383	2384	2385	2386	2387	2388	2389	2390	2391	2392	2393	2394	2395	2396	2397	2398	2399	2400	2401	2402	2403	2404	2405	2406	2407	2408	2409	2410	2411	2412	2413	2414	2415	2416	2417	2418	2419	2420	2421	2422	2423	2424	2425	2426	2427	2428	2429	2430	2431	2432	2433	2434	2435	2436	2437	2438	2439	2440	2441	2442	2
--	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	---

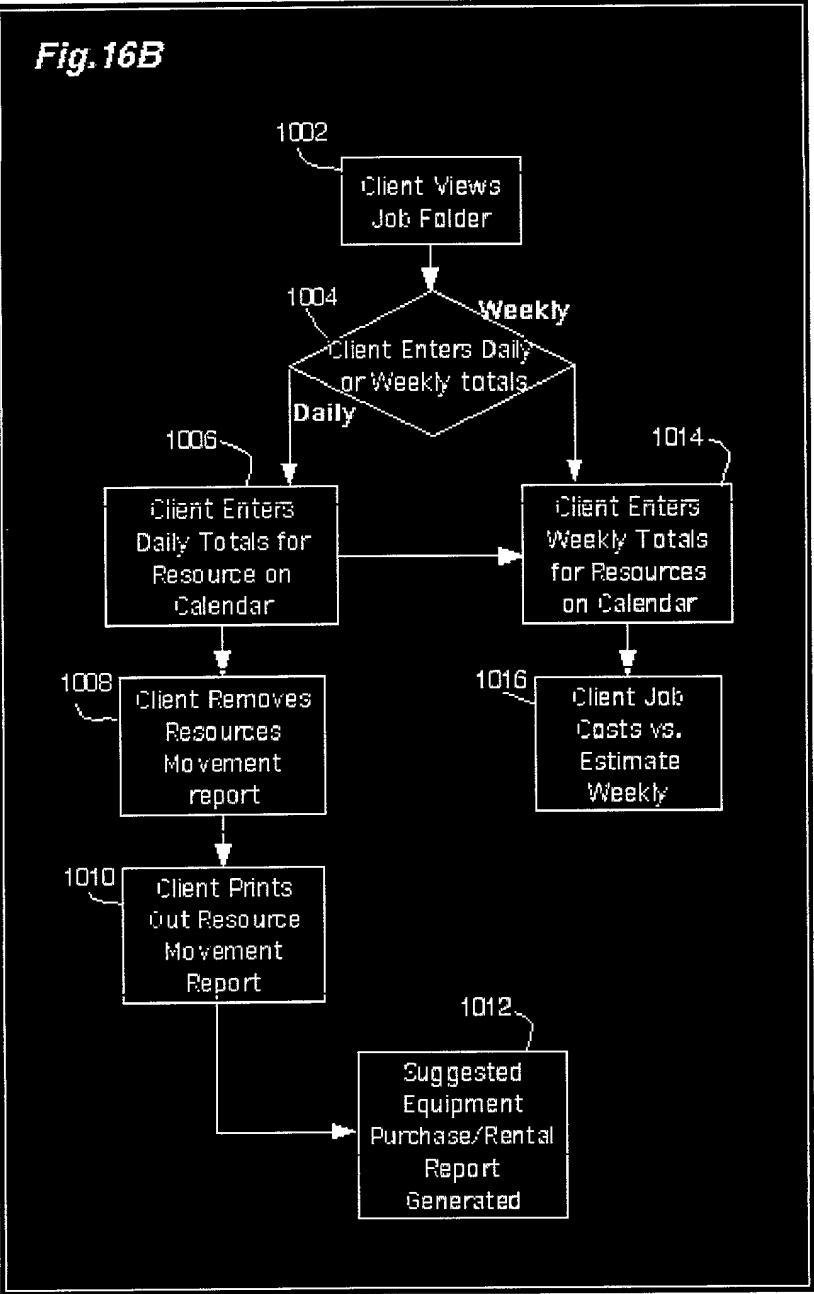


Fig. 16C

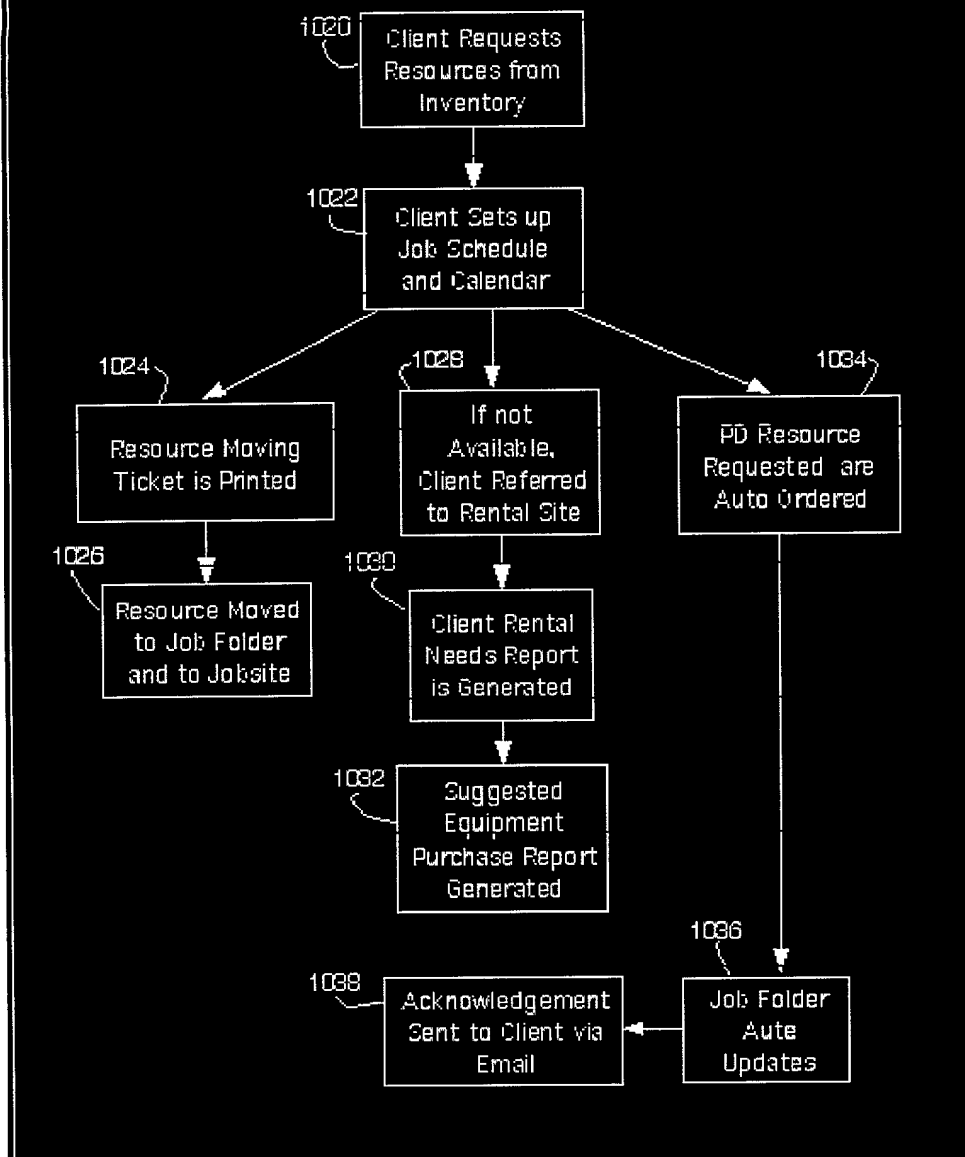


Fig. 17

1100

1102	Part No.	Desc.	Units	QTY	Price	Onsite?
	DW12	12 in dual wall polyethylene drainpipe	feet	1000	\$3.15	Yes
1104	CL18-1	18 Wheel Dump Trailer		1	\$50/hr	No
	CLHBD1	Heavy Bulldozer		2	\$60/hr	No
1106	RLCM-1	Rental heavy Cement Truck		1	\$100/hr	No

1108

Fig. 16

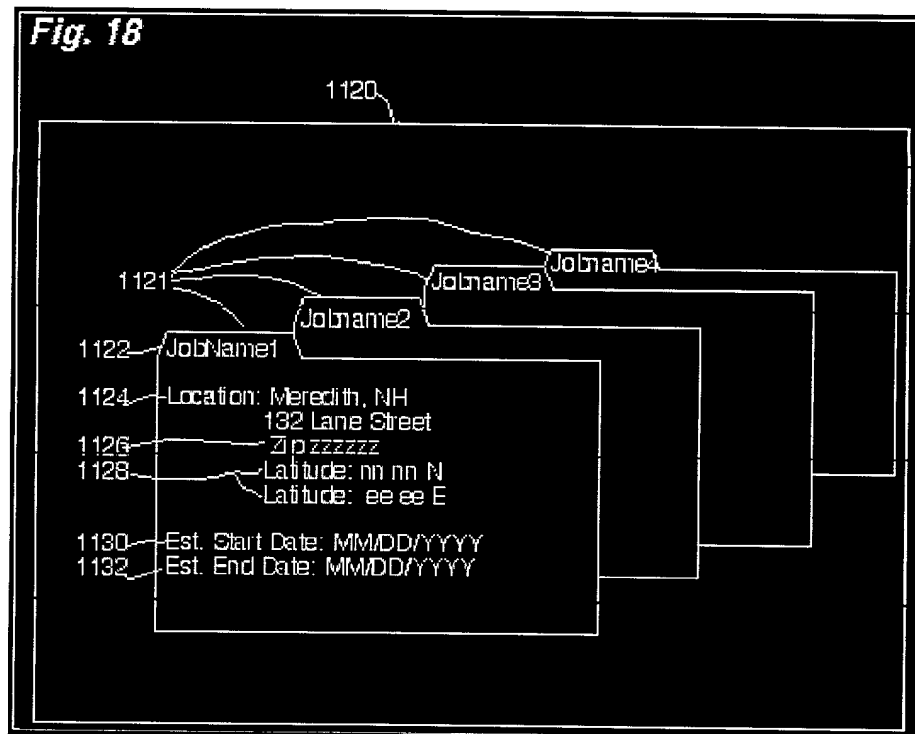


Fig. 19

1400

**EquipmentPurchase/Rental Report for
clientname as of *mm/dd/yyyy***

For jobname1, you will need:

- 30 ton excavator by Jan. 8
in Meredith, NH
- to rent one, see rentalsitea, or rentalsiteb

For jobname2, you will need to move:

- CL18-1 18 wheel dump trailer from
Meredith, NH to
Springfield, MA
by Mar. 12.

Fig. 20

```
graph TD; 1150[Eqt/Puch/Rent report requested] --> 1152[Find and sort by date all active client job folders]; 1152 --> 1154[Check job folder n for all needs present or scheduled for site]; 1154 --> 1156{More jobs?}; 1156 -- Yes --> 1154; 1156 -- No --> 1158[Summarize data]; 1158 --> 1160[Print Report]; 1160 --> 1162([Exit]);
```

The flowchart illustrates the process for generating an Eqt/Puch/Rent report. It begins with a rectangular box labeled 1150 containing the text "Eq/Puch/Rent report requested". An arrow points down to a second rectangular box labeled 1152 containing "Find and sort by date all active client job folders". Another arrow points down to a third rectangular box labeled 1154 containing "Check job folder n for all needs present or scheduled for site". From box 1154, an arrow points down to a diamond-shaped decision box labeled 1156 containing "More jobs?". The "Yes" path from the diamond loops back to the input of box 1154. The "No" path leads to a rectangular box labeled 1158 containing "Summarize data". An arrow from box 1158 points down to a rectangular box labeled 1160 containing "Print Report". Finally, an arrow from box 1160 points down to an oval-shaped terminal box labeled 1162 containing "Exit".

Fig. 21

JobName1

Location: Meredith, NH
132 Lane Street
Zip zzzzzzz
Latitude: nn nn N
Latitude: ee ee E

Est. Start Date: MM/DD/YYYY
Est. End Date: MM/DD/YYYY

Phase 1 Est. Start MM/DD/YYYY
Need onsite

1100

Part No.	Desc.	Units	QTY	Price	Onsite?
DW12	12in dual wall polyethylene drainpipe	feet	1000	\$3.15	Yes
CL18-1	18 Wheel Dump Trailer		1	\$50/hr	No
CLHBD1	Heavy Bulldozer		2	\$60/hr	No
RLCM-1	Rental heavy Cement Truck		1	\$100/hr	No

1200

Item No.	Moved from Jobsite	to Jobsite
CL18-1	Springfield MA	Meredith, NH
CLHBD1	Springfield MA	Meredith, NH
CLHBD1	Springfield MA	Meredith, NH

Fig. 23

1204

Actual versus Estimated Costs Report as of mm/dd/yy

Phase One Estimate \$50,000	Phase One Actual \$49,786
Phase Two Estimate \$65,000	Phase Two Actual \$71,000
Phase Three Estimate \$65,000	Phase Three Actual N/A
Phase Four Estimate \$70,000	Phase Four Actual N/A
Total Est. \$240,000	Total Actual TD: \$120,786
Percent Over/Under est. to date > 5% over	

Fig. 24

1208 Rent versus buy analysis for *client-name*
as of mm/dd/yy

ITEM:

1210 RLEX-1 Thirty-ton excavator

Total rental costs from 1/1/2000 through 1/1/2001
at \$600/day x 150 workdays
1212 = \$90,000/year or 7500/month

Purchase Price = \$180,000 at 10% interest over
36 months = \$5300/month
1214

1216 Suggestion: buy

Rent versus buy analysis for *client-name*
as of *mm/dd/yy*

ITEM:

RLEX-1 Thirty-ton excavator

Total rental costs from 1/1/2000 through 1/1/2001
at \$600/day x 150 workdays
=\$90,000/year or 7500/month

Purchase Price =\$180,000 at 10% interest over
36 months =\$6500/month

Suggestion: buy

ITEM:

Total rental costs from 1/1/2000 through 1/1/2001
at \$600/day x 150 workdays
= \$90,000/year or 7500/month

Purchase Price = \$180,000 at 10% interest over
36 months = \$6300/month

Suggestion: buy

Fig. 25

1220\

Equipment Moving Ticket
issued mm/dd/yy for client-name

Item No: CL18-1, Description: 18 Wheel Dump Trailer,

located at jobsite: Springfield, MA,
should be moved to

jobsite: Meredith, NH, no later than mm/dd/yy.

Fig. 26

